

	A	B	C	D	G	H	L	O
1			Springdale Cemetery Management Authority					
2								
3								
4					APPROVED			PROPOSED
5					2016			2017
6					ANNUAL			ANNUAL
7								
8	Revenue:							
9		Lot Sales		\$	77,000		\$	90,000
10		Crypt & Niche Sales			15,000			16,800
11		Pet Cemetery			3,250			5,000
12		Openings and Closings			130,000			120,000
13		Refund/Bad Debt			(3,000)			(3,000)
14		Miscellaneous Income			1,500			1,500
15		Markers & Related Items			65,200			67,200
16		Engraving			5,000			5,000
17		Total Revenue		\$	293,950		\$	302,500
18								
19								
20	Cost of Sales:							
21		Crypts		\$	-		\$	-
22		Markers & Related Items			33,375			31,600
23		Pet Cemetery			-			-
24		Engraving			1,500			1,500
25		Cost of Sales			34,875			33,100
26								
27		Gross Margin		\$	259,075		\$	269,400
28								
29								
30								
31								
32	Selling Expenses:							
33		Advertising Expenses:			-			-
34		Advertising & Marketing			8,000			13,000
35		Total Selling Expense		\$	8,000		\$	13,000
36								

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7								
37			Grounds and Maintenance:					
38			Personnel Expenses:					
39			Salaries and Wages Regular	\$	215,000	\$		233,996
40			Salaries and Wages Overtime		10,000			6,000
41			Payroll Taxes		36,000			29,098
42			Workmens Comp Insurance		12,000			14,592
43			Equipment Repairs		27,000			27,000
44			Equipment Rental		500			5,000
45			Fuel Expense		20,000			15,500
46			Ground Supplies		7,500			10,000
47			Shop Supplies & Tools		9,500			8,000
48			Uniforms		2,500			2,500
49			Garbage & Disposal Fees		2,000			2,000
50			Miscellaneous Expense		-			-
51			Depreciation		60,000			55,000
52			Total Grounds & Maintenance	\$	402,000	\$		408,686
53								
54								
55			Administrative Expenses:					
56			Personnel Expenses:					
57			Salaries and Wages Regular	\$	150,000	\$		137,200
58			Salaries and Wages Overtime		2,500			1,250
59			Payroll Taxes		24,000			14,609
60			Workmens Comp Insurance		1,500			391
61			Insurance - General Liability		5,000			5,000
62			Audit Fees		11,000			11,000
63			Computer Support		20,000			15,000
64			Telecommunications		6,500			6,500
65			Contractual Services		33,000			36,000
66			Payroll Service		3,000			3,000
67			Security / Alarm		1,200			1,260
68			Office Supplies & Equipment		2,500			2,500
69			Postage and Shipping		750			750
70			Miscellaneous Expense		1,500			2,000
71			Special Events		2,500			2,500
72			Credit Card Fees		1,000			1,000
73			Bank Charges		400			400
74			Depreciation		25,000			13,500
75			Total Administration Costs	\$	291,350	\$		253,861
76								

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7								
77			Facilities Expenses:					
78			Offices/Maintenance Buildings:					
79			Repairs and Maintenance	\$	6,500	\$		6,500
80			Utilities		9,000			9,000
81			Insurance		7,700			8,750
82			Depreciation		6,800			8,500
83								
84			Mausoleum:					
85			Repairs and Maintenance		2,000			2,000
86			Utilities		8,400			8,400
87			Insurance		4,000			2,000
88			Depreciation		7,500			12,600
89			Total Facilities Expense	\$	51,900	\$		57,750
90								
91			Net Income (Loss) From Operations:		(494,175)			(463,897)
92								
93								
94								
95								
96			Other Income:					
97			Contributions - General	\$	2,000	\$		2,000
98			Contributions - SHPF		25,000			25,000
99			Prior Year Subsidy-All		-			-
100			Operating subsidy - City of Peoria		-			-
101			Operating subsidy - Peoria County		60,000			60,000
102			Operating subsidy - Peoria Park District		40,000			40,000
103			Capital subsidy - City of Peoria		-			-
104			Investment income - Care Funds		-			-
105			Investment income - Decoration Funds		-			-
106			Net Investment Income (Pre-need)		6,400			6,400
107			Other Income		-			18,000
108			Unrealized Gain (Loss) on Investments		-			-
109			Gain (Loss) on Asset Disposal		-			-
110			Total Other Income		133,400			151,400
111			Total Operating Income (Loss)	\$	(360,775)	\$		(312,497)
112								
113			Adjustments:					
114			Depreciation:		110,800			89,600
115								
116			Total Operating Income (Loss) w/o Depreciation:		(249,975)			(222,897)
117								