



January 23, 2023

Mr. Jacob Moushon
Management Analyst/Crime Analyst
Peoria Police Department
600 Southwest Adams Street
Peoria, Illinois 61602

Dear Mr. Moushon:

As you may be aware, the Department's current ShotSpotter Respond subscription expires on May 19, 2023. To that end, the attached quote PEORIAPD012323A is for an additional one-year term of the current subscription (May 20, 2023, through May 19, 2024) for the Phase I coverage area (3.0 square miles) and the Phase II coverage area (3.0 square miles).

Since the current rates for the Department's Phase I and Phase II coverage areas are below our current market pricing, the attached quote includes our standard pricing adjustment (a 5% increase over the previous rate). However, we are also offering the Department the opportunity to renew for a three-year term (Quote PEORIAPD012323B). This three-year option allows the Department to renew with a 5% increase applied in Year One only, with that rate frozen for the duration of the agreement. The pricing in Quote PEORIAPD012323B is contingent upon ShotSpotter receiving a three-year contract commitment allowing us to invoice the Department automatically for each annual subscription term over the three years of the agreement, without any requirement to obtain additional approvals, Purchase Orders, or notifications from the Department.

These price quotations do not include any state or local taxes; please notify me if the quotations need to be adjusted for applicable taxes.

Should the Department choose the three-year renewal term, attached is a draft Amendment Three for your review. Please feel free to suggest any edits, or sign and return the attached to execute the three-year commitment.

We appreciate the opportunity to continue to support the Peoria Police Department in your efforts to reduce gun violence and build community trust. Should you have any questions regarding the Department's subscription renewal, please feel free to call me at 510-298-8668.

Sincerely,

A handwritten signature in black ink that reads "Karen Isotalo".

Karen Isotalo
Vice President, Sales Operations

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