



Proposal for:
CITY OF PEORIA

Site: 41874000
542 SW ADAMS
PEORIA, IL 61602
December 17, 2020

Dear Cory O'Brien,

Altura Communication Solutions (Altura) is pleased to present CITY OF PEORIA the enclosed telecommunications system proposal. After reviewing the information that follows, we trust you will come to know Altura as the unified communications provider best suited to meet all of your telecommunications needs.

Altura, with offices nationwide, is one of Avaya's largest authorized Diamond Business Partners and a leading provider of communications applications, equipment and services for voice and data networking solutions. For nearly two decades, enterprises throughout North America have trusted Altura to design, deploy and manage their communications networks. Altura's vast experience in the industry, top rated service, strategic partnerships and full suite of network services is a significant advantage to customers. We provide solutions to over 6,000 customer sites in government, education, healthcare and financial markets.

Your designated Point of Contact for answering any questions regarding this proposal is:

Teresa Buckley
Account Manager
(630) 981-8518
tbuckley@alturacs.com

This proposal to CITY OF PEORIA is subject to mutually agreeable Terms and Conditions. Altura proposals contained herein are non-binding. All pricing is for discussion purposes only and subject to change. Final price quote is subject to verification of requirements and configuration.



Altura Communication Solutions

1540 S. Lewis St.
Anaheim, CA 92805



Exhibit A – Order Form

Quote For MASTER SALES AND MAINTENANCE AGREEMENT ("Agreement") dated October 29, 2014 by and between Altura Communication Solutions, LLC and **CITY OF PEORIA** ('Customer')

PREMISES (INSTALLED AT):

CITY OF PEORIA
Site: 41874000
542 SW ADAMS
PEORIA, IL 61602
Cory O'Brien
(309) 494-8114
cobrien@peoriagov.org

SERVICES PERFORMED FOR:

BillTo: CITY OF PEORIA - 41874000
CITY OF PEORIA
Site: 41874000
542 SW ADAMS
PEORIA, IL 61602
Cory O'Brien
(309) 494-8114
cobrien@peoriagov.org

PRICING & DATES

Purchase Price * \$0.00
Support Paid Up-Front \$51,288.22
TOTAL \$51,288.22
Support to be billed \$94,157.61

Contract Presented November 18, 2020
Delivery * December 01, 2020
Installation Start * December 01, 2020
Cutover * December 01, 2020
In Service * December 01, 2020

** Includes installation and shipping if applicable, but excludes taxes*

** Estimated*

ATTACHMENTS

- Coverage
- Exhibit A, Exhibit B and Schedule 1
- Support Details

Upon execution by both parties, this Order Form shall be incorporated into the Agreement.

Altura Communication Solutions, LLC

CITY OF PEORIA

By

By

Name

Name

Title

Title

Date

Date

Schedule 1 – Quote & Exhibit B

This quote is only good for 45 days, effective: 12/17/2020.

Vendor	Description	List Price	Sale Price
Avaya	Avaya Support PP	\$33,235.68	\$33,235.68
	Avaya Solutions and Support	\$33,235.68	\$33,235.68
Altura	Advantage PP	\$28,457.50	\$13,843.13
Other	Third Party Support PP	\$5,261.76	\$4,209.41
	Other Solutions and Support	\$33,719.26	\$18,052.54
	Solutions and Support Total	\$66,954.94	\$51,288.22
	TOTAL Solutions, Support And Installation	\$66,954.94	\$51,288.22
Altura	Advantage AN Y2+	\$36,915.00	\$27,686.25
Avaya	Avaya Support AN Y2+	\$66,471.36	\$66,471.36
	TOTAL SUPPORT To Be Paid	\$103,386.36	\$94,157.61
	GRAND SOLUTION TOTAL	\$170,341.30	\$145,445.83

All Pricing Excludes Taxes

Upon execution by both parties, this Schedule shall be incorporated into the Agreement.

Altura Communication Solutions, LLC

CITY OF PEORIA

By

By

Name

Name

Title

Title

Date

Date

Support Details

Part #	Description	Term	QTY	Unit List	Ext List	Location	Unit Sale	Sale Price
238989J	AVAYA SA ESS C/D AURATM R6 EE 1001 + N1 3YAN	36 months	1000	\$1.01	\$36,360.00	542 Sw Adams St	\$1.01	\$36,360.00
239001	AVAYA UPG ADV AURATM R6 EE 1001 + N1 3YAN	36 months	1000	\$1.45	\$52,200.00	542 Sw Adams St	\$1.45	\$52,200.00
238381J	AVAYA SA ESS C/D CCR6 ELITE AGT 251 + 3YAN	36 months	12	\$3.09	\$1,334.88	542 Sw Adams St	\$3.09	\$1,334.88
238383	AVAYA UPG ADV CCR6 ELITE AGT 251 + 3YAN	36 months	12	\$2.88	\$1,244.16	542 Sw Adams St	\$2.88	\$1,244.16
238498J	AVAYA SA ESS C/D AURA MSG 6 MAINSTREAM 3YAN	36 months	425	\$0.56	\$8,568.00	542 Sw Adams St	\$0.56	\$8,568.00
						Avaya Support PP		\$33,235.68
						Avaya Support AN Y2+		\$66,471.36
						AVAYA SUPPORT TOTAL		\$99,707.04
000001	CM Gateways ALTURA LABOR 24X7 HWNBD AN	36 months	9 Gateways			All Locations	\$20,022.19	\$20,022.19
000002	Avaya CM > 400 Licenses ALTURA LABOR 24X7 HWNBD AN	36 months	3 Servers			All Locations	\$14,402.81	\$14,402.81
000003	Avaya SMGR/SM ALTURA LABOR 24X7 HWNBD AN	36 months	1 Instances			All Locations	\$4,995.00	\$4,995.00
000004	Avaya Utility Server OVA file loaded in VMware ALTURA LABOR 24X7 HWNBD AN	36 months	1 Servers			All Locations	\$2,109.38	\$2,109.38
						Altura Advantage PP		\$13,843.13
						Altura Advantage AN Y2+		\$27,686.25
						ALTURA ADVANTAGE TOTAL		\$41,529.38
SEC	VIRSAE Business Partner SAL Monitoring/Availability Manager AN	12 months	1	\$438.48	\$5,261.76	542 Sw Adams St	\$4,209.41	\$4,209.41
						Other Support PP		\$4,209.41
						OTHER SUPPORT TOTAL		\$4,209.41

AN = Annual Payment

PP = Prepaid Payment

The End Customer may terminate their Avaya Support Advantage Services at any time during the current term upon at least 45 days written notice and shall be subject to payment of: (i) Support Advantage charges up to and including the date of termination, and (ii) cancellation fees. Cancellation fees shall be equal to the greater of Support Advantage charges that would otherwise be payable for the affected Support Advantage coverage for the remainder of the year of the Term in effect as of the effective date of the termination OR, 50% of the remainder of the Term in effect as of the effective date of the termination. The parties agree that the cancellation fees are liquidated damages comprising a reasonable estimate of Altura's damages in the event of the Customer's early termination and are not a penalty. Unless already paid, the cancellation fees shall be immediately due and payable upon cancellation.

Maintenance Start Date

Effective 12/1/2020-11/30/2023

Year 1 PO due immediately = \$51,288.22

Year 2 PO for effective period 12/1/2021-11/30/2022 due ~45 days prior to 12/1/2021 = \$51,288.22

Year 3 PO for effective period 12/1/2022-11/30/2023 due ~45 days prior to 12/1/2022 = \$51,288.22