



Electronics

**M/A-COM**

M/A-COM  
2580 Foxfield Road, Suite 203  
St. Charles, IL 60174

Telephone: (630) 443-2344  
www.macom.com

To: Peoria Fire Department, Chief Roy Modglin  
From: John Rosati, Area Sales Manager, M/A-COM  
Date: April 18, 2005  
Re: **Credit towards future OpenSky 700/800MHz purchases**

Please accept this Memorandum of Understanding which provides for the future dollar-for-dollar switch-out of conventional portable radios to 700/800 MHz OpenSky radio equipment. This authorization from M/A-COM will maximize the Fire Department's investment in technology while positioning to take advantage of future public safety systems in Peoria County and City.

M/A-COM is excited to earn the Fire Department's business and is committed to a long and beneficial partnership with your department. As such, M/A-COM is extending a one-time offer to the Fire Department that will provide a credit for the RF specific components of the to-be-purchased P7100 portable radios (see highlighted items in Table 1 below from attached quote 032905JR3.0) towards new M/A-COM OpenSky radio equipment.

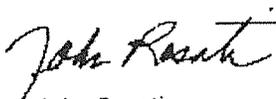
Table 1: Excerpt From quote 032905JR3.0 (attached)

Qty	Model Number	Description	Unit Sale	Extended Sale
80	HT7150SH1X	Portable, P7150, 136-174MHz, Scan	\$ 1,318.80	\$ 105,504.00
80	HTPA7V	Battery, Nicad, High Capacity	\$ 96.60	\$ 7,728.00
80	HTNC5W	Antenna, 150-174MHz, Wideband, Helical	\$ 17.64	\$ 1,411.20
80	HTPA9N	Spare Battery, Nicad, Hi Capacity	\$ 84.00	\$ 6,720.00
80	HTAE7B	Microphone, Lapel/Antenna Provision	\$ 113.40	\$ 9,072.00
2	HTCH9A	Charger, Multi, Rapid (6 unit)	\$ 583.80	\$ 1,167.60
100	H2VPRE	Vehicular Charger, Dual Position	\$ 487.20	\$ 48,720.00

The highlighted items in Table 1 above specify the equipment and corresponding dollars that the Fire Department can apply towards M/A-COM OpenSky equipment. Please note this offer is subject to the following special conditions in addition to M/A-COM's standard terms and conditions:

1. Highlighted RF specific items must be operable and in useable condition.
2. Ownership of Items must be relinquished to M/A-COM in order for FD to receive credit.
3. OpenSky credit must be requested and applied for within 60 days of the Peoria County ETSB OpenSky system acceptance.

Kind regards,

  
John Rosati



**Ragan Communications Inc.**

Phone: 309-745-9386

Fax: 309-745-3215

2 Ragan Court

Washington, IL 61571

**Quote**

No.: **2225**

Date: 1/28/2014

Prepared for:

PEORIA EMA, CITY OF  
3615 N. GRANDVIEW DRIVE  
Peoria, IL 61614 U.S.A.

Prepared by: Neal F. Ragan

Account No.: 392

Phone: (309) 494-8077

Fax: (309) 494-8034

Quantity	Item ID	Description	UOM	Sell	Total
66	MAEV-S7HXX	HARRIS - PORTABLE, P7350, 764-870MHZ, SCAN	EA	\$1,087.50	\$71,775.00
7	MAEV-T7HXX	HARRIS - PORTABLE, P7370, 764-870 MHZ, SYSTEM	EA	\$1,245.00	\$8,715.00
73	MAEV-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.73
73	MAEV-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,035.00	\$75,555.00
73	MAEV-NPL5K	FEATURE, PROFILE OTAP OVER-THE-AIR PROGRAM	EA	\$198.75	\$14,508.75
73	MAEV-NNC5X	ANTENNA, 764-870MHZ, 1/4 WAVE WHIP	EA	\$30.00	\$2,190.00
97	MAEV-NAE6C	SPEAKER MIC, RUGGED, COILED	EA	\$195.00	\$18,915.00
24	MAEX-NCH9T	CHARGER, SINGLE, TRI-CHEMISTRY FOR P5400	EA	\$90.00	\$2,160.00
6	MAEV-NCH9U	CHARGER, 6-BAY, TRI-CHEM	EA	\$521.25	\$3,127.50
67	MAH2-VC4PB	CHARGER - VC4000, P5300/5400/7300	EA	\$112.50	\$7,537.50
121	MAEV-NPA2A	IS CERT RADIO, NIMH BATTERY, FM	EA	\$138.75	\$16,788.75
73.00	MISCELLANEOUS	MAEV-PROG PROGRAMMING	EA	\$50.00	\$3,650.00
37	MAMW-SDMXX	MOBILE, M7300, 764-870MHZ, HALF DPLX	EA	\$1,398.75	\$51,753.75
37	MAMW-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.37
37	MAMW-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,372.50	\$50,782.50
37	MAMW-NPL5K	FEATURE, PROFILE, OVER THE AIR PROGRAM	EA	\$198.75	\$7,353.75
21	MAMW-NCP9E	CONTROL UNIT, CH721, SCAN, REMOTE MOUNT	EA	\$540.00	\$11,340.00
21	MAMW-NZN7R	ACCESSORIES, M7300 REMOTE MOUNT	EA	\$270.00	\$5,670.00
5	MAMW-NZN7C	CONTROL UNIT, 2-6, CH-721 SCN W/INSTL HDWR	EA	\$836.25	\$4,181.25
26	MAMW-NMC9D	MICROPHONE, NOISE CANCELING, CH-721 CU	EA	\$120.00	\$3,120.00
2	MAMW-NCP9P	HAND HELD CONTROLLER	EA	\$0.00	\$0.00
2	MAMW-NZN9G	KIT, HHC-731, INSTALLATION ACCESSORIES ????	EA	\$0.00	\$0.00
14	MAMW-NCP9H	CONTROL UNIT, CH721, SYSTEM, FRONT MOUNT (M7300)	EA	\$618.75	\$8,662.50

**Quote**

No.: **2225**

Date: 1/28/2014

14	MAMW-NZN6W	M7300 FRONT MOUNT CABLIN	EA	\$176.25	\$2,467.50
14	MAMW-ZN9F	MICROPHONE, DESKTOPM M7300	EA	\$146.95	\$2,057.30
14	SEC1223	POWER SUPPLY SWITCHING - SAMLEX 23A (SEC1223)	EA	\$187.75	\$2,628.50
23	AN-225001-001	ANTENNA, 700/800,3DB	EA	\$67.50	\$1,552.50
3	AN-125001-002	ANTENNA - BASE STANDARD ROOF MNT. LOW LOSS	EA	\$63.75	\$191.25
20	AN-125001-004	ANTENNA, BASE, THICK ROOF MOUNT LOW LOSS	EA	\$63.75	\$1,275.00
37.00	MISCELLANEOUS	MAMW-PROG PROGRAMMING	EA	\$50.00	\$1,850.00
6	MAMW-VDLXX	VRBS7010,P25 VEHICULAR REPEATER 700 MHZ	EA	\$11,516.25	\$69,097.50
6.00	MISCELLANEOUS	MAMW PROGRAMMING VRM	EA	\$100.00	\$600.00

**Your Price: \$449,506.90**

**Total: \$449,506.90**

Terms: Net 30

**Prepared by:** Neal F. Ragan, ragancom@comcast.net

**Date:** 1/28/2014

NOTE! Pricing is from the Peoria County ETSB Contract and is valid until June 30, 2014

**Accepted by:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Disclaimer**

TAX AND SHIPPING COST NOT INCLUDED



**Ragan Communications Inc.**

Phone: 309-745-9386  
 Fax: 309-745-3215  
 2 Ragan Court  
 Washington, IL 61571

**Quote**

No.: **2229**  
 Date: 1/29/2014

Prepared for:

Prepared by: Neal F. Ragan  
 Account No.: 400  
 Phone: (309) 494-8035  
 Fax: (309) 494-8034

PEORIA, CITY OF  
 PEORIA ECC C/O DAVID TUTTLE  
 542 SW ADAMS ST  
 PEORIA, IL 61602 U.S.A.

FOR PEORIA PUBLIC WORKS

Quantity	Item ID	Description	UOM	Sell	Total
4	MAEV-S7HXX	HARRIS - PORTABLE, P7350, 764-870MHZ, SCAN	EA	\$1,087.50	\$4,350.00
4	MAEV-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.04
4	MAEV-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,035.00	\$4,140.00
4	MAEV-NPL5K	FEATURE, PROFILE OTAP OVER-THE-AIR PROGRAM	EA	\$198.75	\$795.00
4	MAEV-NNC5X	ANTENNA, 764-870MHZ, 1/4 WAVE WHIP	EA	\$30.00	\$120.00
8	MAEX-PA2U	BATTERY LI-POLYMER 3600 MAH	EA	\$89.25	\$714.00
4	MAEX-NCH9T	CHARGER, SINGLE, TRI-CHEMISTRY FOR P5400	EA	\$90.00	\$360.00
2	MAH2-VC4PB	CHARGER - VC4000, P5300/5400/7300	EA	\$112.50	\$225.00
4.00	MISCELLANEOUS	MAEV-PROG PROGRAMMING	EA	\$50.00	\$200.00
1	MAMW-SDMXX	MOBILE, M7300, 764-870MHZ, HALF DPLX	EA	\$1,398.75	\$1,398.75
1	MAMW-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.01
1	MAMW-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,372.50	\$1,372.50
1	MAMW-NPL5K	FEATURE, PROFILE, OVER THE AIR PROGRAM	EA	\$198.75	\$198.75
1	MAMW-NCP9H	CONTROL UNIT, CH721, SYSTEM, FRONT MOUNT (M7300)	EA	\$618.75	\$618.75
1	MAMW-NZN6W	M7300 FRONT MOUNT CABLIN	EA	\$176.25	\$176.25
1	MAMW-ZN9F	MICROPHONE, DESKTOPM M7300	EA	\$146.25	\$146.25
1.00	MISCELLANEOUS	MAMW-PROG PROGRAMMING	EA	\$50.00	\$50.00
1	SEC1223	POWER SUPPLY SWITCHING - SAMLEX 23A (SEC1223)	EA	\$187.75	\$187.75

**Your Price: \$15,053.05**

**Total: \$15,053.05**

Terms: Net 30

Prepared by: Neal F. Ragan, ragancom@comcast.net

Date: 1/29/2014

**Quote**

No.: **2229**

Date: 1/29/2014

NOTE! Pricing is from the Peoria County ETSB Contract and is valid until June 30, 2014

**Accepted by:** \_\_\_\_\_ **Date:** \_\_\_\_\_

**Disclaimer**

TAX AND SHIPPING COST NOT INCLUDED



**Ragan Communications Inc.**

Phone: 309-745-9386  
Fax: 309-745-3215  
2 Ragan Court  
Washington, IL 61571

**Quote**

No.: **2239**  
Date: **2/1/2014**

Prepared for:

Prepared by: Neal F. Ragan  
Account No.: 400  
Phone: (309) 494-8035  
Fax: (309) 494-8034

PEORIA, CITY OF  
PEORIA ECC C/O DAVID TUTTLE  
542 SW ADAMS ST  
PEORIA, IL 61602 U.S.A.      FOR PEORIA ECC

Quantity	Item ID	Description	UOM	Sell	Total
2	MAEV-T7HXX	HARRIS - PORTABLE, P7370, 764-870 MHZ, SYSTEM	EA	\$1,245.00	\$2,490.00
2	MAEV-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.02
2	MAEV-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,035.00	\$2,070.00
2	MAEV-NPL5K	FEATURE, PROFILE OTAP OVER-THE-AIR PROGRAM	EA	\$198.75	\$397.50
2	MAEV-NNC5X	ANTENNA, 764-870MHZ, 1/4 WAVE WHIP	EA	\$30.00	\$60.00
2	MAEV-NPL7M	FEATURE, 256-AES ENCRYPTION	EA	\$371.25	\$742.50
2	MAEX-NCH9T	CHARGER, SINGLE, TRI-CHEMISTRY FOR P5400	EA	\$90.00	\$180.00
2	MAEX-PA2U	BATTERY LI-POLYMER 3600 MAH	EA	\$89.95	\$179.90
2.00	MISCELLANEOUS	MAEV-PROG PROGRAMMING	EA	\$50.00	\$100.00

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**Your Price:**           \$6,219.92

**Total:**           \$6,219.92

Terms: Net 30

**Prepared by:** Neal F. Ragan, ragancom@comcast.net

**Date:** 2/1/2014

NOTE! Pricing is from the Peoria County ETSB Contract and is valid until June 30, 2014

**Accepted by:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Disclaimer**

TAX AND SHIPPING COST NOT INCLUDED



**Ragan Communications Inc.**

Phone: 309-745-9386

Fax: 309-745-3215

2 Ragan Court  
Washington, IL 61571

**Quote**

No.: **2228**

Date: 1/29/2014

Prepared for:

PEORIA EMA, CITY OF  
3615 N. GRANDVIEW DRIVE  
Peoria, IL 61614 U.S.A.

FOR PEORIA OEM

Prepared by: Neal F. Ragan

Account No.: 392

Phone: (309) 494-8077

Fax: (309) 494-8034

Quantity	Item ID	Description	UOM	Sell	Total
5	MAEV-S7HXX	HARRIS - PORTABLE, P7350, 764-870MHZ, SCAN	EA	\$1,087.50	\$5,437.50
5	MAEV-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.05
5	MAEV-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,035.00	\$5,175.00
5	MAEV-NPL5K	FEATURE, PROFILE OTAP OVER-THE-AIR PROGRAM	EA	\$198.75	\$993.75
5	MAEV-NNC5X	ANTENNA, 764-870MHZ, 1/4 WAVE WHIP	EA	\$30.00	\$150.00
7	MAEV-NAE6C	SPEAKER MIC, RUGGED, COILED	EA	\$195.00	\$1,365.00
10	MAEV-NPA2A	IS CERT RADIO, NIMH BATTERY, FM	EA	\$138.75	\$1,387.50
5	MAEX-NCH9T	CHARGER, SINGLE, TRI-CHEMISTRY FOR P5400	EA	\$90.00	\$450.00
1	MAEV-NCH9U	CHARGER, 6-BAY, TRI-CHEM	EA	\$521.25	\$521.25
5.00	MISCELLANEOUS	MAEV-PROG PROGRAMMING	EA	\$50.00	\$250.00
2	MAMW-SDMXX	MOBILE, M7300, 764-870MHZ, HALF DPLX	EA	\$1,398.75	\$2,797.50
2	MAMW-NPL3R	FEATURE, MAX (1024+) SYSTEM/GROUPS	EA	\$0.01	\$0.02
2	MAMW-PKGPT	FEATURE PACKAGE, P25 TRUNKING	EA	\$1,372.50	\$2,745.00
2	MAMW-NPL5K	FEATURE, PROFILE, OVER THE AIR PROGRAM	EA	\$198.75	\$397.50
1	MAMW-NCP9H	CONTROL UNIT, CH721, SYSTEM, FRONT MOUNT (M7300)	EA	\$618.75	\$618.75
1	MAMW-NZN6W	M7300 FRONT MOUNT CABLIN	EA	\$176.25	\$176.25
1	MAMW-NMC7Y	MICROPHONE, DESKTOP, M7300, CH-721 CU	EA	\$146.25	\$146.25
1	MAMW-NCP9F	CONTROL UNIT, CH721, SYSTEM, REMOTE MOUNT	EA	\$618.75	\$618.75
1	MAMW-NZN7R	ACCESSORIES, M7300 REMOTE MOUNT	EA	\$270.00	\$270.00
1	MAMW-NMC9D	MICROPHONE, NOISE CANCELING, CH-721 CU	EA	\$120.00	\$120.00
1	AN-225001-001	ANTENNA, 700/800,3DB	EA	\$67.50	\$67.50
1	AN-125001-002	ANTENNA - BASE STANDARD ROOF MNT. LOW LOSS	EA	\$63.75	\$63.75
2.00	MISCELLANEOUS	MAMW-PROG PROGRAMMING	EA	\$50.00	\$100.00

**Quote**

No.: **2228**

Date: 1/29/2014

1 SEC1223	POWER SUPPLY SWITCHING - SAMLEX 23A (SEC1223)	EA	\$187.75	\$187.75
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**Your Price:** \$24,039.07

**Total:** \$24,039.07

Terms: Net 30

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**Prepared by:** Neal F. Ragan, ragancom@comcast.net

**Date:** 1/29/2014

NOTE! Pricing is from the Peoria County ETSB Contract and is valid until June 30, 2014

**Accepted by:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Disclaimer**

TAX AND SHIPPING COST NOT INCLUDED



**Ragan Communications Inc.**

Phone: 309-745-9386  
Fax: 309-745-3215  
2 Ragan Court  
Washington, IL 61571

**Quote**

No.: **2230**  
Date: 1/29/2014

Prepared for:

PEORIA CITY POLICE DEPARTMENT  
ATTN: Lt. Snow  
600 S W ADAMS ST  
PEORIA, IL 61602 U.S.A.

Prepared by: Neal F. Ragan  
Account No.: 378  
Phone: (309) 494-8332

Quantity	Item ID	Description	UOM	Sell	Total
265	MAEV-AE6L	SPEAKER MIC STRAIGHT CORD 25.6IN ANTENNA	EA	\$131.25	\$34,781.25
10	MAEV-AE6N	SPEAKER MIC, ANTENNA, STRAIGHT 30"	EA	\$131.25	\$1,312.50
572	MAEX-PA2U	BATTERY LI-POLYMER 3600 MAH	EA	\$89.95	\$51,451.40
100	MAEV-NHC2G	BELT CLIP, METAL P7300, XG-75	EA	\$15.00	\$1,500.00
260	MAEV-NCH9T	CHARGER - SINGLE, TRI-CHEM	EA	\$90.00	\$23,400.00
12	MAEV-NCH9U	CHARGER, 6-BAY, TRI-CHEM	EA	\$521.25	\$6,255.00

**Your Price: \$118,700.15**

**Total: \$118,700.15**

Prices are firm until 2/28/2014 Terms: Net 30

**Prepared by:** Neal F. Ragan, ragancom@comcast.net

**Date:** 1/29/2014

NOTE! Pricing is from the Peoria County ETSB Contract and is valid until June 30, 2014

**Accepted by:** \_\_\_\_\_

**Date:** \_\_\_\_\_

**Disclaimer**

TAX AND SHIPPING COST NOT INCLUDED