

Springdale Cemetery Management Authority

2015 Budget – FINAL and APPROVED on December 16, 2014

Revenue:			
Lot sales		\$	75,000
Crypt & niche sales			15,000
Pet cemetery sales			2,500
Openings and closings			135,000
Refund/Bad Debt			(3,000)
Markers			60,000
Flowers and Wreaths			1,000
Urns			2,000
Engraving			4,000
Total Revenue		\$	291,500
Cost of Sales:			
Crypts		\$	
Markers			30,000
Flowers and Wreaths			750
Urns			1,000
Engraving			1,200
Cost of Sales			32,950
Gross Margin		\$	258,550
Advertising/ Marketing Expenses:			
Signage			1,500
Brochures and printing			1,000
Postage and mailings			500
Marketing Program Development			5,000
Total Ad / Marketing Expense		\$	8,000
Grounds and Maintenance:			
Salaries and wages regular		\$	210,000
Salaries and wages overtime			15,000
Payroll taxes			23,100
Workmens Comp Insurance			12,000
Equipment repairs			25,000
Equipment rental			500
Fuel expense			20,000
Ground supplies (seeds, etc.)			7,500
Shop supplies			9,000
Small tools			1,000
Uniforms			2,000
Garbage and disposal fees			1,600
Depreciation expense			60,000
Total Grounds & Maintenance		\$	386,700

Administrative Expenses:			
Salaries and wages regular		\$	146,700
Salaries and wages overtime			2,500
Payroll taxes			24,000
Workmens Comp Insurance			1,500
Insurance - General liability			7,500
Accounting and audit fees			11,000
Computer support fees			27,500
Internet services			500
Contractual services			30,000
Payroll service fees			2,500
Security expenses			1,200
Office supplies			4,000
Telephone expense			6,000
Postage and shipping			900
Miscellaneous expense			3,500
Special events			2,500
Credit card fees			2,000
Bank charges			400
Investment Fees			3,600
Depreciation expense			25,000
Total Administration Costs		\$	302,800
Facilities Expenses:			
Repairs and maintenance		\$	5,000
Utilities and water			9,000
Insurance			7,700
Depreciation expense			6,800
Mausoleum:			
Repairs and maintenance			2,500
Utilities and water			8,400
Insurance			300
Depreciation expense			6,500
Total Facilities Expense		\$	46,200
Net Income From Operations:			(485,150)
Other Income:			
Contributions - General		\$	2,000
Contributions - SHPF			25,000
Operating subsidy - Peoria County			60,000
Operating subsidy - Peoria Park District			40,000
Capital subsidy - City of Peoria			-
Dividends (Pre-need Fund)			10,000
Total Other Income			137,000
Total Operating Income (Loss)		\$	(348,150)
Adjustments:			
Depreciation Expense:			98,300
City of Peoria - Operating Subsidy			(249,850)